

**State Ethics Commission Post-Session Lobby Report Totals 2016:
Common Cause Maryland Analysis of Employers by Issue/Industry**

Industry	Amount Spent November 2015- April 2016	Number Employers 2016	Average Spending Per Employer 2016	Rank 2016
Health	\$4,525,538.58	45	\$100,567.52	1
Utility/energy	\$1,819,142.11	13	\$139,934.01	2
Builders and realtors	\$1,646,655.26	18	\$91,480.85	3
Insurance	\$1,200,987.28	11	\$109,180.66	4
Business	\$1,190,376.67	14	\$85,026.91	5
Other	\$1,153,603.07	11	\$104,873.01	6
Telecom	\$784,614.00	7	\$112,087.71	7
Gambling	\$728,821.34	8	\$91,102.67	8
Transportation	\$664,952.07	8	\$83,119.01	9
Automobile	\$660,274.36	9	\$73,363.82	10
Education	\$516,583.29	3	\$172,194.43	11
Religious	\$493,566.82	4	\$123,391.71	12
University	\$464,267.00	3	\$154,755.67	13
Social justice	\$463,424.25	5	\$92,684.85	14
Retail	\$436,290.42	7	\$62,327.20	15
Union	\$388,393.10	5	\$77,678.62	16
Banking	\$362,964.11	2	\$181,482.06	17
Alcohol	\$327,863.44	4	\$81,965.86	18
Tobacco	\$258,999.02	3	\$86,333.01	19
Environment	\$242,232.56	3	\$80,744.19	20
Technology	\$239,541.73	3	\$79,847.24	21
Waste	\$234,000.00	2	\$117,000.00	22
Local government	\$229,178.70	3	\$76,392.90	23
Defense	\$223,650.76	2	\$111,825.38	24
Bar association	\$203,205.69	2	\$101,602.85	25
Institutions (museum, zoo, aquarium)	\$123,833.55	2	\$61,916.78	26
Agriculture	\$101,857.43	1	\$101,857.43	27
Manufacturing	\$72,000.00	1	\$72,000.00	28
Gun Regulations	\$52,488.53	1	\$52,488.53	29
Msc				
Total:	\$19,809,305.14	200		

Rank Nov-Apr	Employer Name(2016)	Amount Spent November 2015- April 2016	Category
1	Maryland Hospital Association	518,050.00	Health
2	Law Office of Peter Angelos	380,000.00	Other
3	CareFirst BlueCross BlueShield	356,606.46	Insurance
4	Maryland State Education Association	352,684.21	Education
5	Baltimore Gas and Electric Company	340,344.29	Energy/Utility
6	MedChi, The Maryland State Medical Society	320,870.27	Health
7	Maryland Bankers Association	300,625.86	Banking
8	Johns Hopkins Institutions	271,411.05	University
9	Pepco Holdings, Inc	254,028.71	Energy/Utility
10	Washington Gas	246,309.69	Energy/Utility
11	Maryland Association of Realtors, Inc.	245,672.64	Builders and Realtors
12	Maryland Catholic Conference, LLC	244,910.00	Religious
13	Montgomery County Chamber of Commerce	241,500.00	Business
14	MedStar Health	236,536.92	Health
15	Exelon Corporation	220,546.76	Energy/utility
16	Comcast	218,000.00	Telecom
17	Health Facilities Association of Maryland	185,575.72	Health
18	Expedia, Inc.	184,247.08	Automobile
19	Verizon Communications	180,822.00	Telecom
20	Holistic Industries LLC	180,000.00	Health
21	Atlantic Recycling Group, LLC	180,000.00	Waste
22	Northrop Grumman Corporation	162,988.76	Defense
23	Medical Mutual Liability Insurance Society of Maryland	162,079.15	Insurance
24	Maryland Medical Research and Caring, LLC	160,995.44	Health

25	League of Life and Health Insurers of Maryland	160,000.00	Insurance
26	Xerox Business Services, LLC and its Affiliates	157,471.00	Business
27	Casino at Ocean Downs	153,100.00	Gambling
28	Anthem Inc.	152,861.17	Health
29	Maryland Automobile Dealer Association	151,525.92	Automobile
30	Maryland Jockey Club	148,282.00	Other
31	StarTraq Limited	146,400.00	Transportation
32	AFSCME Maryland	144,032.00	Union
33	CBAC Gaming, LLC	142,132.00	Gambling
34	National Association of Industrial and Office Properties-Maryland	141,279.86	Builders and Realtors
35	Altria Client Services LLC	140,399.02	Tobacco
36	FirstEnergy Corp	139,169.21	Energy/Utility
37	Maryland Independent Colleges & University Association	138,855.95	University
38	Maryland Association for Justice	132,032.67	Social Justice
39	Pew Charitable Trusts, The	124,581.56	Other
40	Uber Technologies, Inc.	123,938.00	Automobile
41	Transdev North America, Inc	122,000.00	Transportation
42	Peak Harvest Health, LLC.	120,000.00	Health
43	Maryland State Bar Association, Inc.	119,485.56	Bar Association
44	Maryland Building Industry Association	119,282.00	Builders and Realtors
45	Baltimore Jewish Council	117,488.50	Religious
46	University of Maryland Charles Regional Medical Center	115,500.00	Health
47	Prince George's County Council	115,000.00	Local Government
48	Do No Harm	114,269.00	Health
49	Maryland Multi-Housing Association	114,013.57	Builders and Realtors
50	Columbia Gas Transmission, LLC	112,500.00	Energy/Utility
51	Mid-Atlantic Health Care	111,604.00	Health

52	Kaiser Foundation Health Plan for Mid-Atlantic States	110,476.38	Insurance
53	Maryland State Licensed Beverage Association	108,497.66	Alcohol
54	Associated Builders and Contractors	106,187.92	Builders and Realtors
55	MGM Resorts International	105,782.05	Gambling
56	Maryland Care Inc.	104,772.00	Health
57	Dominion Resources Services, Inc.	102,025.00	Energy/Utility
58	Maryland Farm Bureau, Inc.	101,857.43	Agriculture
59	Rebirth Community Development Corp	100,000.00	Builders and Realtors
60	Sagamore Development Company, LLC	100,000.00	Builders and Realtors
61	Maryland Association of Community Services	99,679.00	Social Justice
62	Lifebridge Health, Inc.	99,240.34	Health
63	Maryland Maternity Access Coalition, Inc.	97,926.04	Social Justice
64	API	95,489.00	Builders and Realtors
65	Quality Imaging Access Coalition of Maryland	95,000.00	Health
66	Verizon Maryland Inc.	94,321.67	Business
67	Association of Dental Support Organizations	92,495.00	Health
68	Tech Council of Maryland	92,381.00	Technology
69	Licensed Beverage Distributors of Maryland	90,510.16	Alcohol
70	US Environmental Services	90,000.00	Environment
71	Dental Group Practice Association	90,000.00	Health
72	AT&T	90,000.00	Telecom
73	Rivada Networks	90,000.00	Telecom
74	Chesapeake Bay Foundation	85,832.56	Environment
75	Marylanders for a Longer Summer	84,800.00	Education
76	Maryland Tort Reform Coalition	83,720.13	Bar Association
77	Southern Maryland Electric Cooperative, Inc.	83,276.01	Energy/Utility
78	ACLU of Maryland	82,865.00	Social Justice
79	Renovate America, Inc.	81,550.00	Builders and Realtors
80	Maryland Chamber of Commerce	81,011.55	Business

81	SAGITEC	81,000.00	Technology
82	General Motors LLC	80,744.99	Automobile
83	Paragon Project Resources, Inc.	80,300.00	Builders and Realtors
84	Wexford Health Sources, Inc.	79,289.41	Health
85	Maryland Association of Boards of Education	79,099.08	Education
86	Airbnb	78,752.00	Other
87	American Heart Association	78,150.00	Health
88	US Oncology	78,124.85	Health
89	Maryland Insurance Council, The	78,000.00	Insurance
90	American Traffic Solutions, Inc.	78,000.00	Transportation
91	Amethyst Technologies, LLC	75,300.00	Health
92	Alkermes, Inc.	75,286.00	Health
93	Compassion and Choices	75,206.00	Health
94	Walton International Group (USA) Inc.	75,000.00	Business
95	International Council of Shopping Centers	74,951.02	Retail
96	Catholic Charities	74,740.82	Religious
97	Mental Health Association of Maryland	74,321.20	Health
98	MD/DE/DC Beverage Association	73,855.62	Alcohol
99	Cable Telecommunications Association	73,792.00	Telecom
100	Rocky Gap Casino Resort	72,858.79	Gambling
101	IGT and Affiliates	72,515.00	Gambling
102	PPE Casino Resorts Maryland, LLC	72,300.00	Gambling
103	Mid-Atlantic LifeSpan	72,265.43	Health
104	Manufacturers' Alliance of Maryland	72,000.00	Manufacturing
105	Dish Network, LLC	72,000.00	Telecom
106	Mid-Atlantic Petroleum Distributors Association	71,626.63	Energy/Utility
107	Adventist Healthcare	71,240.48	Health
108	Columbia Gas of Maryland	70,434.53	Energy/Utility
109	Maryland Retailers Association	69,856.99	Retail

110	Apartment and Office Building Association	69,789.34	Builders and Realtors
111	FedEX Corporation	69,182.23	Business
112	MTBMA	68,796.07	Transportation
113	Mercy Medical Center	68,660.00	Health
114	Maryland Motor Truck Association	68,397.45	Automobile
115	Maryland Thoroughbred Horsemen's Association	67,667.00	Other
116	Beepi, Inc.	67,500.00	Automobile
117	Merck Sharp & Dohme Corp.	67,342.60	Health
118	Maryland State Dental Association	67,250.00	Health
119	Pharmaceutical Research & Manufacturers of America	66,596.94	Health
120	CSX Transportation	66,456.00	Transportation
121	Coalition To End Childhood Lead Poisoning, Inc.	66,400.00	Environment
122	TCC Software Solutions	66,160.73	Technology
123	Envirotest Systems Holdings Corp	65,863.00	Automobile
124	Direct Energy	65,300.00	Energy/Utility
125	Columbia Association, Inc.	64,178.70	Local Government
126	Marriott International, Inc.	64,004.01	Other
127	UNITE HERE	63,704.00	Union
128	Chesapeake Employers' Insurance	63,314.41	Insurance
129	BMP Holdings, LLC	63,300.00	Business
130	Gatso USA	63,300.00	Transportation
131	Maryland Zoo in Baltimore, The	63,286.55	Institutions
132	NRG Energy, Inc.	63,222.28	Energy/Utility
133	HMR of Maryland, LLC	63,000.00	Health
134	Maryland Association of Tobacco and Candy Distributors	62,600.00	Tobacco
135	Motion Picture Association of America, Inc.	62,514.00	Business
136	Bank of America Corporation	62,338.25	Banking
137	Woda Group, LLC., The	62,175.93	Builders and Realtors

138	American Federation of Teachers-Maryland	62,057.10	Union
139	ValueOptions	62,000.00	Health
140	National Strategies, LLC (NSI)	61,206.00	Other
141	Restaurant Association of Maryland, Inc.	60,763.00	Business
142	Lockheed Martin Corporation	60,662.00	Defense
143	National Aquarium in Baltimore, Inc.	60,547.00	Institutions
144	Verizon	60,205.59	Business
145	Greater Baltimore Board of Realtors	60,000.00	Builders and Realtors
146	TSG Developments (Maryland) LLC	60,000.00	Builders and Realtors
147	Microsoft Corporation	60,000.00	Business
148	Automated Health Care Solutions	60,000.00	Health
149	Recovery Centers of America	60,000.00	Health
150	United Healthcare Services, Inc.	60,000.00	Health
151	Chesapeake Amusements, Inc	60,000.00	Other
152	Wal-Mart Stores, Inc.	60,000.00	Retail
153	Amazon	60,000	Retail
154	Maryland Association of Chain Drug Stores	60,000.00	Retail
155	Sprint Corporation	60,000.00	Telecom
156	Northeast Maglev, LLC., The	60,000.00	Transportation
157	TNEM, LLC	60,000.00	Transportation
158	Maryland State and DC AFL-CIO	60,000.00	Union
159	Cigna Health and Life Insurance Company	59,994.46	Insurance
160	Prince George's County Association of Realtors	59,915.00	Builders and Realtors
161	AARP Maryland	59,498.00	Other
162	Peterson International Underwriters	58,887.50	Other
163	State Law Enforcement Officers Labor Alliance	58,600.00	Union
164	AIRMALL USA	58,482.41	Retail
165	Jewish Community Relations Council of Greater Washington	56,427.50	Religious

166	RAI Services Company	56,000.00	Tobacco
167	Harris Jones & Malone, LLC	55,741.31	Business
168	American Cancer Society Cancer Action Network	55,456.49	Health
169	Greater Baltimore Committee	55,366.32	Business
170	Draft Kings	55,066.75	Gambling
171	FanDuel, Inc.	55,066.75	Gambling
172	Total Wine & More	55,000.00	Alcohol
173	Maryland Radiological Society	55,000.00	Health
174	Children's National Health System	54,257.72	Health
175	Walton Development and Management	54,000.00	Business
176	Lexington National Insurance Corporation	54,000.00	Insurance
177	Apollo Group/University of Pheonix	54,000.00	University
178	Washington Suburban Sanitary Commission	54,000.00	Waste
179	Lidi US, LLC	53,000.00	Retail
180	Allstate Insurance Company	52,491.90	Insurance
181	Everytown for Gun Safety Action Fund	52,488.53	Gun regulation
182	WANADA	52,260.00	Automobile
183	Property Casualty Insurers Association of America	52,106.39	Insurance
184	Gaudenzia, Inc.	52,034.00	Health
185	Vertex Pharmaceuticals Incorporated	52,000.00	Health
186	Nationwide Insurance Company	51,918.13	Insurance
187	Planned Parenthood of Maryland	51,698.75	Health
188	Preston Scheffenacker Properties	51,000.00	Builders and Realtors
189	DaVita, Inc.	51,000.00	Health
190	Advocates for Children and Youth	50,921.54	Social Justice
191	Maryland Patient Care and Access Coalition	50,889.63	Health
192	Lilly USA, LLC	50,788.01	Health
193	Association of Maryland Pilots	50,725.00	Other
194	AstraZeneca Pharmaceuticals, LP	50,611.21	Health

195	SolarCity	50,359.00	Energy/Utility
196	Enterprise RAC Company of Baltimore	50,045.00	Automobile
197	Global LifeSci Development Corporation	50,000.00	Builders and Realtors
198	Invest Maryland Coalition LLC	50,000.00	Builders and Realtors
199	MCAMD, LLC	50,000.00	Health
200	Maryland Association of Counties	50,000.00	Local Government

Top Ten Earning Lobbyists(2016)	Amount Per Individual
\$1,968,400.00	Evans, Gerard
\$1,389,363.71	Bereano, Bruce
\$1,118,359.00	Perry, Timothy
\$1,011,300.00	Rozner, Joel
\$924,139.00	Johansen, Michael
\$917,766.48	Garagiola, Robert
\$880,00.00	Boston, III, Frank
\$807,000.00	Manis, Nicholas
\$718,293.00	Wise, J. Steven
TOTAL CONTRIBUTION(Of Top Ten Individuals)	\$8,854,621.19